

1st Quarter Promotion

Lanny Wolfe

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	\$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Cs. Total	WIN BOX	WIN LT BOX	# Displays	VAP Disp	Ship Date
1,545	206	103	103	(15)	Display Increment	

Shipping Locations						
✓ 073310 John Bricks	2	1	1	15	15	
✓ 109310 188 Halsey /Myrtl	30	15	15	225	225	
✓ 176640 Eisler & Co.	10	5	5	75	75	
✓ 193350 Fernandez	2	1	1	15	15	
✓ 227040 Glikin Bros.	6	3	3	45	45	
✓ 305520 Irvington	12	6	6	90	90	
✓ 334410 King Vending	8	4	4	60	60	
✓ 339120 Edmund Kleiner	2	1	1	15	15	
✓ 347392 Consolidated	60	30	30	450	450	
✓ 363720 Pine Lesser	8	4	4	60	60	
✓ 434400 A. Monteverdi	4	2	2	30	30	
✓ 488910 Paterson	12	6	6	90	90	
✓ 535731 North Jersey	8	4	4	60	60	
✓ 536808 M. Bernstein	14	7	7	105	105	
✓ 602280 South Beach Nov	8	4	4	60	60	
✓ 613680 Star Tobacco	2	1	1	15	15	
✓ 641180 Thomson-Okun	6	3	3	45	45	
✓ 648590 A. Trenk	6	3	3	45	45	
✓ 658500 United Candy	6	3	3	45	45	
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is \$28/12M case, to load, display, and ship. This equates to \$14 per 6M promotional case.

51842 7125

001

R.J. REYNOLDS TOB. 9084179076

16:50

11/21/97

*Cl. Alicia
Audrey
Lanny*

11/21/97

51842 7126

*Entered 11/24
✓*

TO: Customer Services Dept.
FROM: Margaret A. Sullivan, Promotions Coordinator (1210)
PHONE: (732) 225-3219
FAX: (732) 417-9076

Please return this sheet via fax with dollar amounts and one invoice #
for South Beach. Please order the following:

PROMOTION: 800008 - WINSTON 82G, 70% OFF 2-PACKS

\$ AMTS	ACCT #	EFT	ACCOUNT NAME	WINSTON BOX	WIN LT BOX	SHIP DATE
✓ 547.56	0733100	1997	JOHN BRICKS	1	1	15-Dec
✓ 8213.44	1093100	3511	188 HALSEYMYRT	15	15	15-Dec
✓ 2751.57	1768400	3778	EISLER	5	5	15-Dec
✓ 550.31	1833500	3352	FERNANDEZ	1	1	15-Dec
✓ 1,642.69	2270400	1437	GLIKIN	3	3	15-Dec
✓ 3,301.88	3056200	3648	IRVINGTON	6	6	15-Dec
✓ 2,190.25	3344100	1934	KING VEND	4	4	15-Dec
✓ 547.56	3391200	1470	E. C. KLEINER	1	1	15-Dec
✓ 16,426.87	3473820	3409	CONSOLIDATED	30	30	15-Dec
✓ 2,201.26	3637200	ON FILE	PINE LESSER	4	4	15-Dec
✓ 1,100.63	4344000	ON FILE	A. MONTEVERDI	2	2	15-Dec
✓ 3,285.37	4889100	1839	PATERSON	6	6	15-Dec
✓ 2,196.76	5357310	3538	NORTH JERSEY	4	4	15-Dec
✓ 3,832.94	5368080	1599	M. BERNSTEIN	7	7	15-Dec
✓ 2,201.26	6022800	1174	SOUTH BEACH	4	4	15-Dec
INVOICE # FOR SOUTH BEACH: 3490272						
DRAFT DATE FOR SOUTH BEACH: 12/29						
✓ 547.56	6136800	1600	STAR	1	1	15-Dec
✓ 1,642.69	6411800	3214	THOMSON OKUN	3	3	15-Dec
✓ 1,642.69	6485900	1548	A. TRENK INC.	3	3	15-Dec
✓ 1,650.94	6586000	ON FILE	UNITED CANDY	3	3	15-Dec

P.O. # 112497

11/24/97 11:47 8910 741 3907

RJR CUS FIN SVCS

6001-001

425 SMS584N1

SALES MATERIALS SYSTEM

12/01/97 11:04

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 7335-0380

SHIP TO: 1221 / 109310

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L	REMAIN
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
225	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	1560

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7127

425 SMS584N2

SALES MATERIALS SYSTEM
ORDER COMPLETION

12/01/97 11:05
MASTER ORDER NBR: 7335-0380

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 97-12-12

ESTIMATED ORDER COST: 1,680.25

SPECIAL HANDLING COST: 10.50

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PF4 - COMPLETE ORDER

PF2 - CARRIER INSTRUCTIONS

PF6 - SPECIAL HANDLING

PF11 - RESTART ORDER

PF12 - MAIN MENU (ABORT ORDER)

PF1 - HELP

51842 7128

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 535731

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:06
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
60	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	1335

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7129

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 334410

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:06
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
60	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	1275

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7130

425 SMS584N1
ORDER FROM: 12XXXX

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:07
MASTER ORDER NBR: 7335-0380

SHIP TO: 1221 / 339120

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L	REMAIN
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
15	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	1215

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7131

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 658500

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:08
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
45	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	1200

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7132

12/01/97 11:09
MASTER ORDER NBR: 7335-0380

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7  - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8  - SCROLL DOWN
PF12 - MAIN MENU                      PF1  - HELP
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Source: <https://www.industrydocuments.ucsf.edu/docs/xhcp0000>

12/01/97 11:10
MASTER ORDER NBR: 7335-0380

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN	PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER	PF8 - SCROLL DOWN
PF12 - MAIN MENU	PF1 - HELP

51842 7134

12/01/97 11:10
MASTER ORDER NBR: 7335-0380

MAXIMUM	ORIGINAL	L	REMAIN
ORDER	ALLOC	E	ALLOC
QTY	QTY	V	QTY
	5850	R	1020

QTY	ITEM	DESCRIPTION-----	UNITS/SKU
45	536285	WIN B2G .70 OFF DISPLA	20 SKU

PF1 - HELP

Source: <https://www.industrydocuments.ucsf.edu/docs/xhcp0000>

425 SMS584N1
ORDER FROM: 12XXXX

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:11
MASTER ORDER NBR: 7335-0380

SHIP TO: 1226 / 193350

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L	REMAIN
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
15	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	975

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN

PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7136

425 SMS584N1
ORDER FROM: 12XXXX

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:11
MASTER ORDER NBR: 7335-0380

SHIP TO: 1226 / 176640

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L	REMAIN
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
75	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	960

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7137

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 363720

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:12
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
60	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	885

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7138

12/01/97 11:13
MASTER ORDER NBR: 7335-0380

SHIP TO: 1226 / 488910

SKU	(LINES 1 - 1 OF 1 SHOWN)			ORDER	MAXIMUM ORIGINAL	L	REMAIN
QTY	ITEM	DESCRIPTION-----	UNITS/SKU	QTY	ALLOC	E	ALLOC
90	536285	WIN B2G .70 OFF DISPLA	20 SKU		5850	R	825

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7  - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8  - SCROLL DOWN
PF12 - MAIN MENU                      PF1  - HELP
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51842 7139

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 602280

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:13
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
60	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	735

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7140

12/01/97 11:14
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM	ORIGINAL	L	REMAIN
QTY	ITEM DESCRIPTION-----	UNITS/SKU	ORDER	ALLOC	E	ALLOC
450	536285 WIN B2G .70 OFF DISPLA	20 SKU	QTY	QTY	V	QTY
				5850	R	675

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7  - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8  - SCROLL DOWN
PF12 - MAIN MENU                      PF1  - HELP
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51842 7141

12/01/97 11:14
MASTER ORDER NBR: 7335-0380

MAXIMUM	ORIGINAL	L	REMAIN
ORDER	ALLOC	E	ALLOC
QTY	QTY	V	QTY
	5850	R	225

QTY	ITEM	DESCRIPTION-----	UNITS/SKU
30	536285	WIN B2G .70 OFF DISPLA	20 SKU

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN	PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER	PF8 - SCROLL DOWN
PF12 - MAIN MENU	PF1 - HELP

51842 7142

12/01/97 11:14
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	QTY	QTY	V	QTY
105	536285 WIN B2G .70 OFF DISPLA	20	5850	R	195

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN	PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER	PF8 - SCROLL DOWN
PF12 - MAIN MENU	PF1 - HELP

51842 7143

12/01/97 11:15
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		MAXIMUM	ORIGINAL	L	REMAIN
QTY	ITEM DESCRIPTION-----	UNITS/SKU	ORDER	ALLOC	E	ALLOC
			QTY	QTY	V	QTY
15	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	90

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7  - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8  - SCROLL DOWN
PF12 - MAIN MENU                      PF1  - HELP
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51842 7144

12/01/97 11:15
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	ORDER	MAXIMUM ORIGINAL	L	REMAIN
QTY	ITEM DESCRIPTION-----	QTY	ALLOC	E	ALLOC
45	536285 WIN B2G .70 OFF DISPLA	20	5850	R	75

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7 - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8 - SCROLL DOWN
PF12 - MAIN MENU                      PF1 - HELP
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51842 7145

12/01/97 11:15
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	MAXIMUM ORIGINAL	L	REMAIN	
QTY	ITEM	DESCRIPTION-----	UNITS/SKU	QTY	ALLOC	E	
						ALLO	
15	536285	WIN B2G .70 OFF DISPLA	20 SKU		5850	R	30

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3  - RETURN TO PREVIOUS SCREEN      PF7  - SCROLL UP
PF4  - CONTINUE WITH ORDER            PF8  - SCROLL DOWN
PF12 - MAIN MENU                      PF1  - HELP
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51842 7146